



CALL FOR TENDER ΔΑΠΜ¹ - 41719

**CARRYING OUT OF FEASIBILITY STUDY, COST-BENEFIT ANALYSIS (CBA)
AND PROVISION OF SUPPORTING SERVICES FOR THE PROJECT "PHASE II:
DC INTERCONNECTION OF NOMINAL CAPACITY 2x350 MW CRETE-ATTICA"**

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¹ ΔΑΠΜ is the Purchasing and Logistics Department of IPTO S.A.



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ISSUE 1

INVITATION

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INVITATION

The societe anonyme "Independent Power Transmission Operator" with distinctive title IPTO or IPTO S.A., the headquarters of which are located at 89 Dyrachiou & Kifissou st., Athens, invites according to the provisions:

- of Book II of L. 4412/2016 (Government Gazette A147), as in force for the Companies of Section B of L. 3429/2005 (Government Gazette A 314) operating in the energy sector, taking into account paragraph 7 of Article 222 of L. 4412/2016
- of this Call for Tender, which was formulated under the Policy of Procurement, Works, Services of IPTO S.A. (Board Decision, No. 55/12.10.2016)

the interested parties to a lowest bid tender, by open procedure and award criterion the most economically advantageous tender, based solely on the lowest price, for the nomination of a Contractor who will undertake the "Carrying out of feasibility study, cost-benefit analysis (CBA) and provision of supporting services for the project "PHASE II: DC INTERCONNECTION OF NOMINAL CAPACITY 2x350 MW CRETE-ATTICA" of total budget, according to the assessment of the Company, of one hundred thousand Euros (€ 100,000.00). This amount does not include VAT and is the maximum tender limit.

This amount includes all personnel costs (salaries, overtime work, social security contributions etc.), accommodation expenses, travel expenses, expenses of use of required equipment (machinery, vessels, instruments etc.) and generally any expense necessary for the completion of the survey in accordance with the "Technical Description".

Principles applicable to the procurement procedure

The economic operators, if selected, shall commit to:

- a) observe and continue to comply with the execution of the contract, their obligations under the provisions of the environmental, social security and labor law laid down by Union law, national law, collective agreements or international provisions of environmental, social and labor law, as listed in Annex X of Addendum A of L. 4412/2016.
- b) not to act improperly, unlawfully or arbitrarily throughout the duration of the award procedure but also at the contract implementation stage.
- c) take appropriate measures to safeguard the confidentiality of information classified as such.



Article 1

Name - Address of Authority in charge of the Tender Place and Time of Submission and Unsealing of the Tenders

1. The IPTO's Departments responsible for the Tender are:
 - The Strategy and Regulatory Issues Department (distinctive title SRID) (Responsible persons: Mr. Evangelos Georgis (210 -5192800), Mrs Stella Aretha (210-5192336), Mrs Christina Gitsiou (210-5192664)).
 - The Transmission New Projects Department (distinctive title TNPD) (Responsible persons: Mr Athanasios Georgopoulos (210-5192152), Mrs. Irene Giannikaki (210-5192219)
 - The Transmission System Planning Department (distinctive title TSPD) (Responsible persons: Mrs. Efstathiou Stamatina (210-5192247), Mr. Konstantinos Tsirekis (210-5192257)
 - The Purchasing and Logistics Department (distinctive title PLD) (Responsible persons: Mrs. Despoina Mesitou (tel. 210-5192330) and Mrs. Panagiota Nika (tel. 210-5192329))

These Departments are located in the headquarters of IPTO, at 89 Dyrachiou & Kifissou st., Athens.

2. The candidate contractors must submit their tenders in accordance with the provisions of this Call for Tender, in one of the following ways:
 - 2.1 to the tenders' Unsealing Committee before the specified in the next paragraph deadline for the tenders unsealing.
 - 2.2 to the Protocol of the aforementioned, in charge of the Procedure Department before the specified in the next paragraph deadline for the tenders unsealing.
 - 2.3 by post via document handling companies at the protocol of the aforementioned, in charge of the Procedure Department, under the responsibility of the Tenderer in connection with the content and the time of arrival.

These Tenders shall only be taken into consideration if they are delivered sealed to the Protocol of the above Department, no later than the closing date and time for the unsealing of Tenders of the next paragraph.

3. The unsealing of tenders shall take place at the Office 107, 89 Dyrachiou & Kifissou st., 1st floor, **on 19....., day Monday..... and hour 11..... a.m.** (tenders submission expiry hour) by the competent Committee of IPTO, before representatives of the tenderers, if they so wish.
4. The envelope containing the tender must necessarily indicate the Name and address of the Tenderer and:

**"Call for Tender DAPM- 41719
for the
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Article 2

Scope of the Project

The Call for Tender refers to the Carrying out of Feasibility Study, Cost-Benefit Analysis (CBA) and the provision of supporting services for the project "PHASE II: DC INTERCONNECTION OF NOMINAL CAPACITY 2x350 MW CRETE-ATTICA" as detailed in Issue "Technical Description" of the Call for Tender. The Cost Benefit Analysis shall follow the "Guide to Cost-Benefit Analysis of Investment Projects, Economic appraisal tool for Cohesion Policy 2014-2020" and "Climate Change and Major Projects".

Article 3

Right to Participate in the Tender Procedure

1. Right to participate in this procurement procedure have private individuals or legal persons and, in case of economic operators partnerships, their members, that are established:
 - a. in a state - member of the European Union (EU), or
 - b. in a state - member of the European Economic Area (EEA), or
 - c. in third countries that have signed and ratified the Government Procurement Agreement-GPA of the World Trade Organization (WTO), to the extent that the said contract, is covered by Annexes 1, 2, 4 and 5 and the general notes on Addendum I to the above GPA, related to the Union.
 - d. in third countries that do not fall in the above cases and have concluded a bilateral or multilateral agreement with the Union on public procurement procedures issues"

and which do not fall within the following grounds for exclusion and cover the necessary technical - professional and financial criteria.

1.1 Non-existence of the following grounds for exclusion

Any economic operator **shall be excluded** from participation in the procurement procedure, where it (if a single natural or legal person) or one of its members (if it is a partnership of natural or legal persons) meets one of the following grounds:

- a. When there is against it definitive conviction on the basis of Union or national legislation, as detailed in paragraph 6.2.4.1 of the issue 2 of the Declaration, for one of the following reasons:
 - A.1 participation in a criminal organization,
 - A.2 corruption, bribery,
 - A.3 fraud,
 - A.4 terrorist offenses or offenses linked to terrorist activity or inciting or abetting or attempting to commit an offense,
 - A.5 money laundering or terrorism financing
 - A.6 child labor and other forms of human trafficking.

The operator is also excluded when the person against whom a final conviction was issued is a member of the administrative, management or supervisory body of the economic operator or has powers of representation, decision taking, or controlling it.

- B. When the tenderer has breached his obligations relating to the payment of taxes or social security contributions and this has been found by a judicial or administrative decision final and binding, in accordance with provisions of the country in which he is established, or national legislation and/or



IPTO S.A. can demonstrate by appropriate means that the tenderer has failed to fulfill its obligations relating to the payment of taxes or social security contributions.

If the tenderer is a Greek citizen or is established in Greece, the obligations relating to social security contributions shall cover both the main and supplementary insurance.

The tenderer shall not be excluded, when he has fulfilled his obligations, either by paying taxes or social security contributions due, including, where appropriate, accrued interests or fines, or is affiliated to a binding settlement for their payment.

Exceptionally, the exclusion is clearly disproportionate, especially when only small amounts of taxes or social security contributions have not been paid or where the tenderer was notified of the exact amount due for breaching his obligations relating to the payment of taxes or social security contributions at a time he was not able to take measures in accordance with last subparagraph of para. 2 of Article 73 of L. 4412/2016, before the expiry of the tender submission deadline in this Contest, this paragraph shall not apply.

- C. When one of the following reasons related to insolvency, conflict of interest or professional misconduct applies:
- C.1 when the tenderer has failed, knowingly to fulfill obligations in the areas of environmental, social and labor law,
 - C.2 if the tenderer is under bankruptcy or has entered into an arrangement process and also is subject to a declaration of bankruptcy, or under compulsory administration by liquidator or by the court or is under the liquidation of L. 2190/1920, as in force or is in any similar situation arising from a similar procedure, prescribed in national legal provisions or under other similar situations (only for foreign legal entities),
 - C.3 if the economic operator has committed serious professional misconduct, which puts in doubt its integrity,
 - C.4 if the economic operator is guilty of serious misrepresentation in supplying the information required to verify the absence of grounds for exclusion or the fulfillment of the selection criteria, if it has concealed information or if it is unable to provide the references required by implementation of paragraph 6.2.4.1 of the issue 2 of the Declaration,
 - C.5 if the economic operator has attempted to unduly influence the decision-making process of the contracting body, or to obtain confidential information that may it him an unfair advantage in the procurement procedure or to provide negligently misleading information that may materially affect the decisions concerning exclusion, selection or the award.

IPTO S.A. shall exclude an economic operator at any point during the procurement procedure, where it is evidenced that it is included, due to acts or omissions, either before or during the procedure, in one of the cases of the above paragraphs A, B and C.

Economic operator which falls into one of the situations listed in paragraphs A and C may provide, information to show that the measures taken are sufficient to prove its credibility, although there is the relevant ground for exclusion. Should the information be considered as sufficient, this economic operator is not excluded from the procurement procedure. The measures taken by the economic operators shall be assessed in relation to the gravity and particular circumstances of the criminal offense or misconduct. Should the measures be considered as inadequate, the economic operator is notified about the grounds of that decision. Economic operator, excluded by a final judgment from the participation in the procurement or award procedures cannot make use of that possibility during the period of exclusion set out in that decision in the member State to which the decision applies.



1.2 They fulfill the following technical and professional competence criteria:

1.2.1 They are registered in the relevant professional or trade registers kept in their state of residence.

1.2.2 During the **last 10 years from 2007 until today** they have undertaken projects of similar nature and in particular:

a) At least one (1) Cost Benefit Analysis (CBA) of a "**major**" Project (as defined in Regulation 1083/2006 and Regulation 1303/2013) in the energy infrastructure sector in Greece or abroad, which have been submitted for co-financing in EU (European Funds for Cohesion Policy (European Regional Development Fund (ERDF), The European Social Fund (ESF) and the Cohesion Fund) and / or financing from international financial institutions (EIB, EBRD, World Bank, etc). Moreover, projects of studies elaborated in the framework of submission for financing that potentially has not been concluded but that the process of co-financing has been initiated, shall be accepted by the submission of the relevant certificate.

b) Financial analysis, calculation of the funding gap for at least three (3) projects in the energy infrastructure sector with budget of at least ten (10) million Euros each, submitted for funding from EU funds (Structural Funds, etc.). These studies shall be different from (additional to) the projects of paragraph a).

c) Feasibility studies for at least two (2) projects in the energy infrastructure sector with budget of at least ten (10) million Euros each. These studies shall be different from (additional to) the projects of paragraphs a) and b).

Tenderers shall fulfill all three above experience related requirements (a), (b) and (c)."

This experience will be certified by submission of a list, in accordance with the template in Issue "TEMPLATES" stating the employer/contracting entity, study/project title, brief description of the study/project, project budget, duration, months of man employment of the tenderer. The list shall be accompanied by relevant documents such as certificates, letters of recommendation, contracts or invoice documents of the recipients of the above projects. Attention, a tender which does not include statements and supporting documents shall not be accepted.

1.2.3 Have an ISO 9001 quality assurance certification from an accredited certification body with scope of reference related to the subject matter of this call for tender.

1.3 They fulfill the following financial adequacy criteria:

1.3.1 They have a positive average annual EBITDA (sum of earnings - losses, before taxes, interests and amortization) for the last three fiscal years.

1.3.2 They show an average annual turnover from provision of consulting services for the last three (3) fiscal years, higher than € 100,000. The turnover from provision of consulting services per year is certified by solemn declaration of the legal representative of the company or by a chartered accountant.



In case of a Business Partnership, the criteria of the above paragraphs 1.2 and 1.3 may be cumulatively fulfilled by its members.

2. If the tenderer is a Consortium or Partnership:
 - 2.1 The partnerships of economic operators, including temporary partnerships are not required to assume a specific legal form for the tender submission, but it is required, if selected at the signing of the contract.
 - 2.2 Statement of the Enterprises involved in the partnership or consortium shall be submitted, stating that the said Enterprises established the partnership to undertake the project jointly and that they are involved and liable towards IPTO SA on their participation in the contest and the implementation of the project, in single, indivisibly and in whole. Along with the above statement the relevant Statute shall be submitted, which will indicate the percentage of participation of each member or a certified copy of the relevant preliminary agreement.
 - 2.3 The experience requirements shall be met jointly by the members of the Consortium or Partnership.
3. A Member company of a Consortium or Business Partnership cannot be simultaneously a member of another Consortium or Business Partnership nor participate in parallel by itself in the tender procedure if it leads to a distortion of competition.
 - 3.1 The representation of two or more tenderers by the same representative is also prohibited.
 - 3.2 In case of ignoring these terms, the tenderers shall be excluded from further procedure of the Contest.

Article 4

Tender procedure - Award Criterion

The Tender shall be conducted with Open Procedure and with award criterion the most economically advantageous tender, among the technically and economically acceptable tenders, based exclusively on the lowest bid offer.

Article 5

Alternative Tenders

Alternative tenders shall not be accepted. If submitted, they shall not be evaluated.

Article 6

Type of partnership

In case of award, the Business Partnership may:

- either be converted to the consortium of P.D. 186/92, as in force and to provide the relevant Statute,
- or undertake the Service Provision as Enterprise Group, with the strict condition that the distinct object performed and the price invoiced to each member individually, derive from the Contract.



In the case of a Business partnership, the award shall be made in the name of all the partnership members and a provision will be made in the Agreement, according to which the partnership members are involved and liable to IPTO, in single, indivisibly, solidly and in whole individually; they shall be represented by a joint representative and the effective participation in the agreement of all its members throughout the term of the Agreement will be checked by IPTO.

In the case that the Partnership is Enterprise Group (informal association of persons without tax and legal constitution) the tender must be configured so as to ensure the separate invoicing by the Group members in accordance with the Greek tax legislation and practice.

In the opposite case, where the Tender of the Partnership does not meet the above requirement, the Partnership is obliged before signing the Contract, to assume a legal/tax form allowing the joint invoicing and then for the signing of the Contract it is further required to file a certified copy of the document that will demonstrate that the above requirement is met.

Article 7

Distribution of the Call for Tender issues

The instructions to Bidders, as referred to in Article 1 of Volume 2 "Contest Terms and Instructions", are available online through the IPTO official website:

<http://www.admie.gr> → Inquiries → Inquiries DAPM → DAPM-41719
where they shall remain up to ten (10) days before the deadline for submission of tenders expires.